



# Office of Corporate Engagement

November 2017

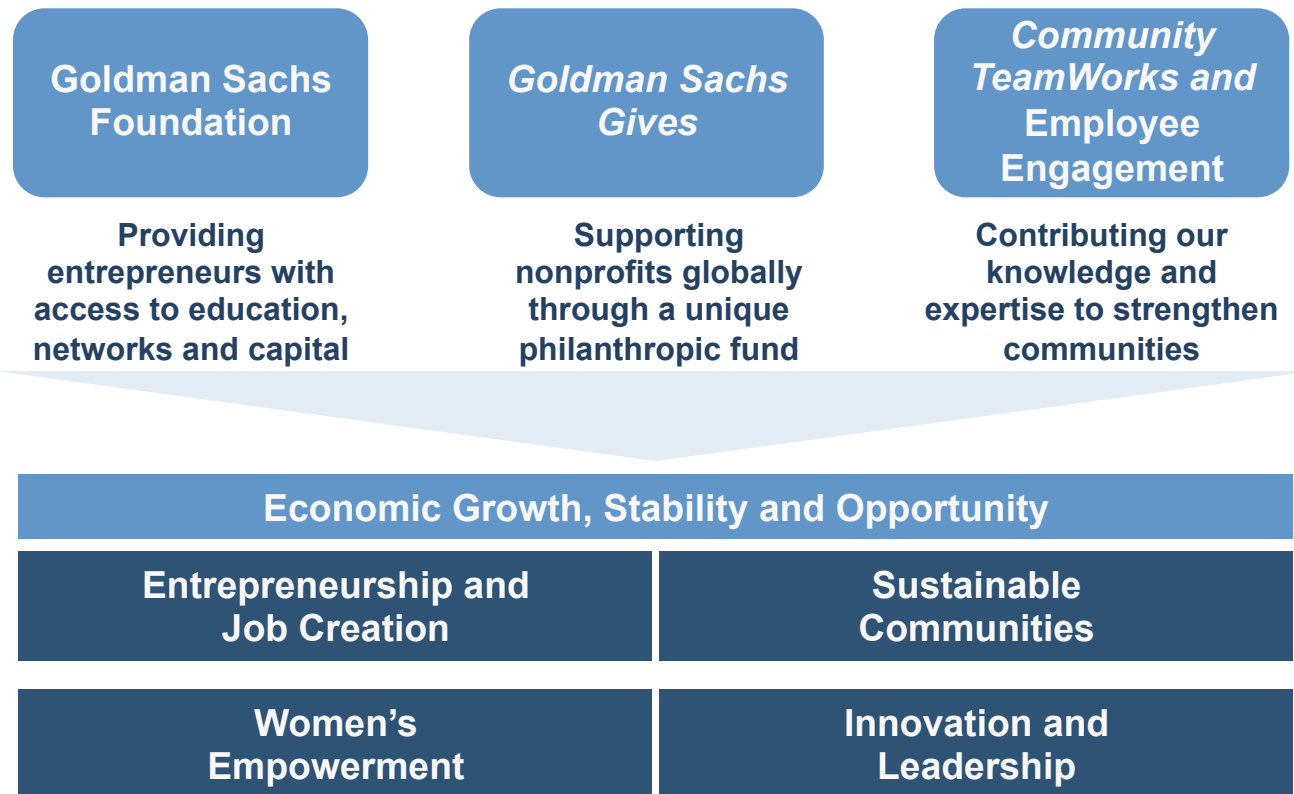


# Office of Corporate Engagement

## Driving Global Growth & Progress

Through the Goldman Sachs' \$1.6bn philanthropic platform, we have developed market-based, innovative models and collaborated with strong partners to drive economic growth, stability and opportunity to communities around the world. This means investing in entrepreneurs to help them succeed and grow, empowering women with access to capital, and enabling progress in underserved communities.

Goldman Sachs' ranking in the *Chronicle of Philanthropy* as the 4<sup>th</sup> largest corporate giver is a continuation of the firm's 145 years of legacy of service and culture of philanthropy to leverage our capital, resources, and expertise



# 10,000 Women

## 10,000 → 100,000 Women

### Economically Empowering Women

- Launched in March 2008 as a \$100mm initiative to enable women entrepreneurs around the world to reach their full potential with business education, access to mentors and access to networks
  - Globally, nearly 70% of *10,000 Women* graduates have increased their revenue, and 60% have added jobs
- In 2014, *10,000 Women* scaled through a partnership with IFC to reach 100,000 women entrepreneurs with access to capital through the first-ever global finance facility, to help close the estimated \$285bn global credit gap for women
  - To date, over \$850mm has been committed to financial institutions in 18 emerging markets to help them expand lending to women entrepreneurs
- Expansion announcement coming soon during Global Entrepreneurship Week



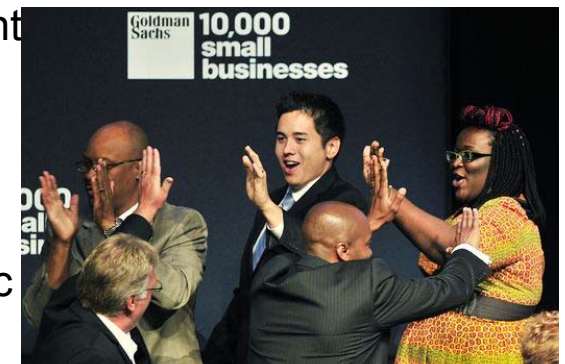
# 10,000 Small Businesses

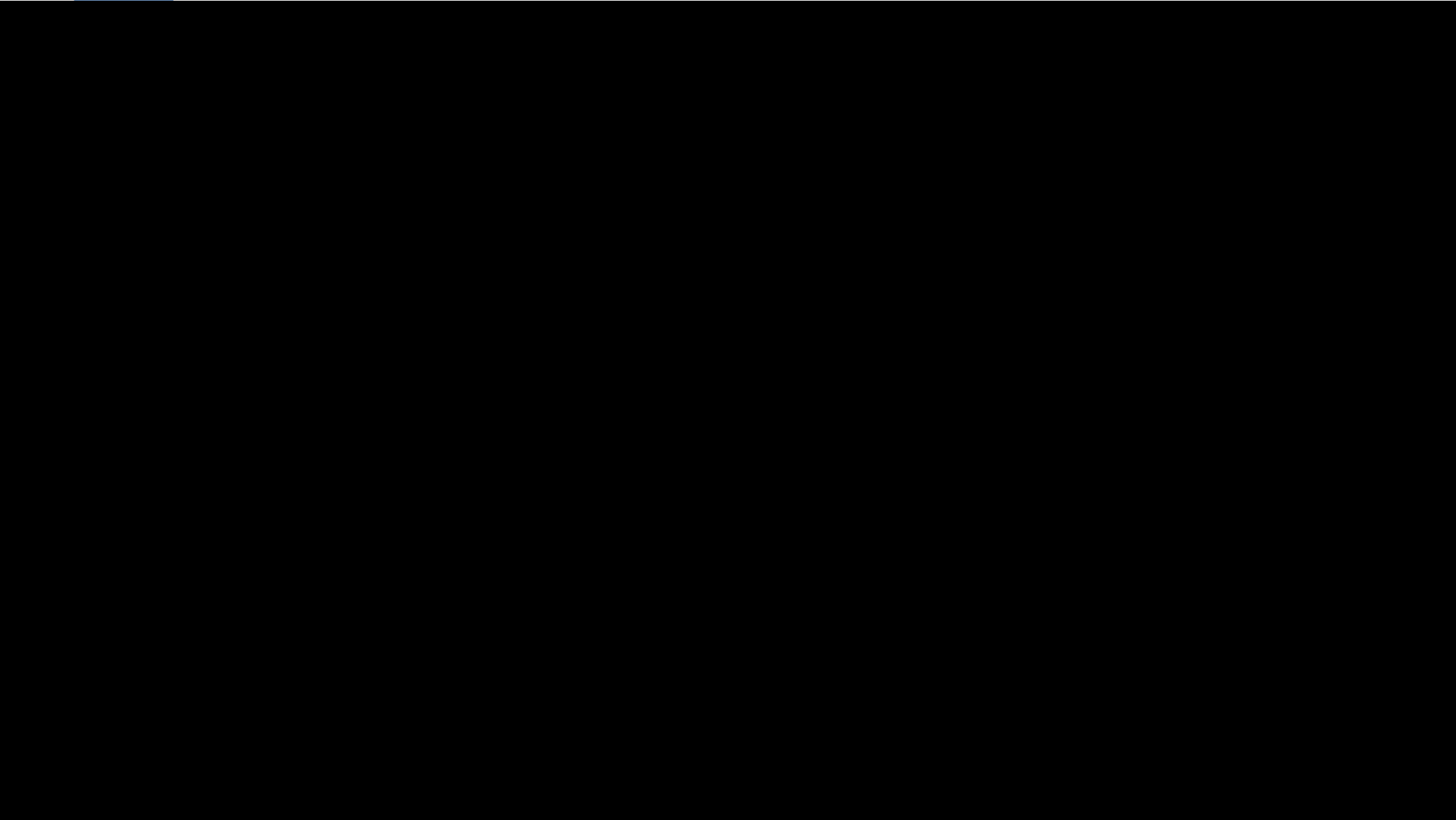
## Fostering Entrepreneurship and Job Creation

- Public private partnership to help entrepreneurs create jobs and economic opportunity by providing greater access to education, capital and business support services
- Served over 6,800 small business owners across the United States, through over 200 cohorts
- Nearly \$185mm committed in capital to 30 U.S. partners, who have lent nearly \$170mm to small businesses
- The education program also has a presence in the United Kingdom and has reached over 1,200 businesses
- Delivered through a partnership-driven model including over 100 public and private sector organizations

## Measuring Results

- ~70% of participants increase revenues just 6 months after graduation
- ~50% of participants create new jobs just 6 months after graduation
- The program maintains a 99% graduation rate and 85% of participants work with other participants, creating a lasting marketplace





# Goldman Sachs Gives

## Fostering Innovative Ideas, Enabling Progress, and Solving Economic and Social Issues

- *Goldman Sachs Gives* is a unique philanthropic fund that advances the firm's philanthropic goals and harnesses a collaborative spirit among partners of the firm
- Through coordinated, strategic giving efforts, *Goldman Sachs Gives* solidifies relationships with key stakeholders, nonprofit innovators, and academic partners
- Since its inception, *Goldman Sachs Gives* has positioned the firm as one of the top corporate givers:
  - Over \$1.2bn distributed via over 30,000 grants
  - Supported > 6,000 nonprofit organizations benefiting underserved communities in 90 countries
  - 280 organizations receiving > \$1mm in aggregate granting



## Strengthening Communities Through Educational Opportunity

- Over \$600mm granted to education, including \$275mm granted to 300 colleges for need-based aid
- *Goldman Sachs Gives* is one of the largest private funders of financial aid for higher education, with hundreds of Goldman Sachs Scholars on campuses around the world
- \$300mm invested in all stages of the education life cycle, including early childhood education, special education, and community-based programs



# Investing for Impact

