# Contingency Factors of Corporate Entrepreneurship in Traditional and Modern Sectors: The Case of Morocco

Brahim Allali, PhD ESCA École de Management – Morocco



### What is Corporate Entrepreneurship?

- Polyphonic, polysemic and polymorphic concept
- Some basic definitions:
  - "The implementation of an innovation by an employee, a group of employees or any individual working under the control of the enterprise." Carrier (1991)
  - "Entrepreneurship within an existing organization." Antoncic et Hisrich (2001)
  - "Manifestation of entrepreneurial characteristics among employees of the company." (Allali, 2003)

Put in a nutshell, corporate entrepreneurs are innovative employees

## Paradox of Corporate Entrepreneurship

We want our employees to be innovative, to take initiatives, to participate in the company's development and success

#### But

#### We cannot accept that

- they ignore our orders
- o they do not respect their job description, they do not do the work for which they are paid
- o they behave as they wish



# Then, do we need CEs in our organizations?

• YES! Because they are change drivers in our companies

• NO! Because they create chaos and mutiny

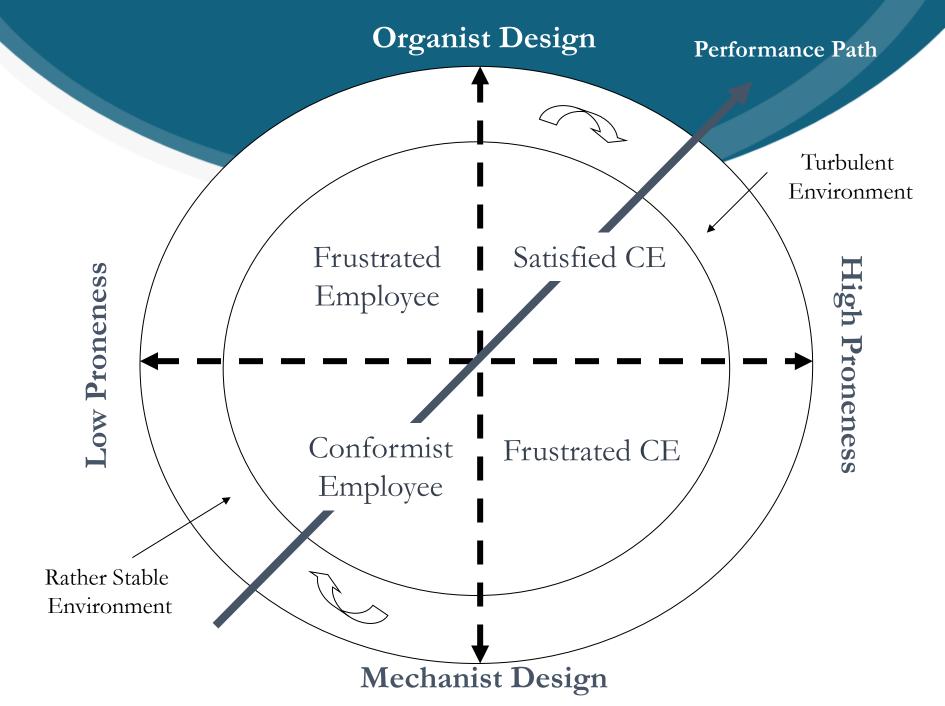
Our answer: It depends

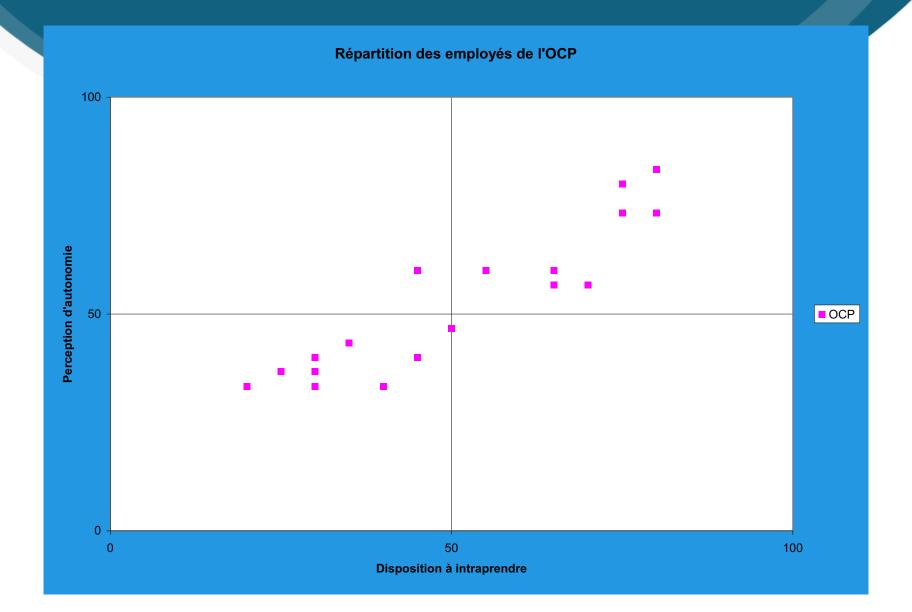


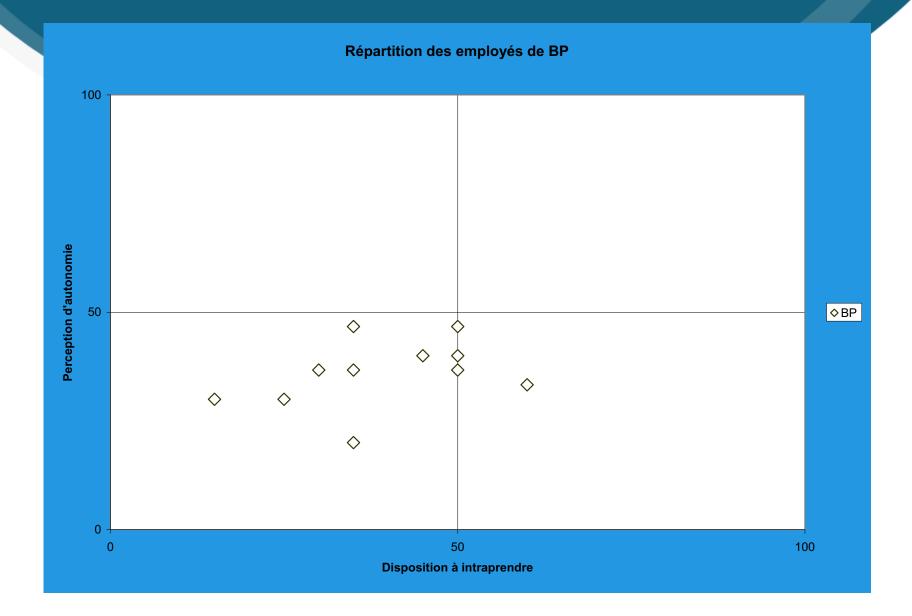
# Three Main Contingency Factors

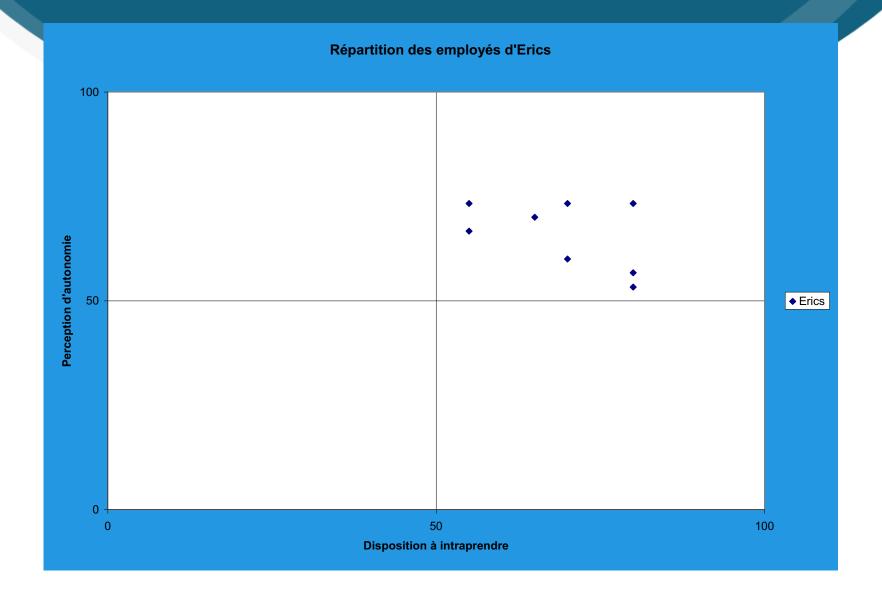
- 1. Environment: Rather stable vs. turbulent
- 2. Organizational design: Mechanist vs. organist
- 3. Employee's attitude: Proneness to taking initiative vs. proneness to sticking to job description











### **Our Conclusions**

- 1. Companies need both CEs and conformist employees
- 2. Companies without enough CEs tend to lose their agility and innovativeness
- 3. Without conformist employees, no or limited follow-up of products and markets
- 4. Whether the company needs more CEs or conformist employees is contingent upon the environment type as well as upon the selected organizational design

# Thank you so much for your kind attention!

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