



Western Governors University

An Ongoing Initiative to Impact with Digitally Enabled Scale



What problem were they trying to solve?



THE CASE FOR INNOVATION IN HIGHER ED

2 / 3

of jobs require post-secondary degree¹

6%

of Bachelor's graduates believe College prepared them for success⁴

15%  62.5%
Some Earnings premium vs. H.S. Diploma⁵
Bachelor's

33%

of adults in U.S. attain Bachelor's degree²

61%

believe post-secondary is available (down from 67% in 2013)

5,000,000+

gap between jobs requiring degree and degree holders³

\$77,832

average cost of 4-year degree at in-state, public university⁵

1.9x

rate of increase in cost of 4-year degree vs. inflation⁷

-38ppts

difference in employers' vs. students' perception of how college prepared graduates in key learning outcomes⁶

\$37,146

average student loan debt per undergraduate in 2016

21%

believe post-secondary is affordable

36,000,000

adults in U.S. have some college, no degree³

¹Georgetown CED; Lumina Foundation

²U.S. Census

³Lumina Foundation

⁴Gallup / Lumina 2014 Survey

⁵Pew Research Center; Federal Reserve Board of S.F.

⁶Association of American Colleges and Universities, 2015 Survey

⁷College Board

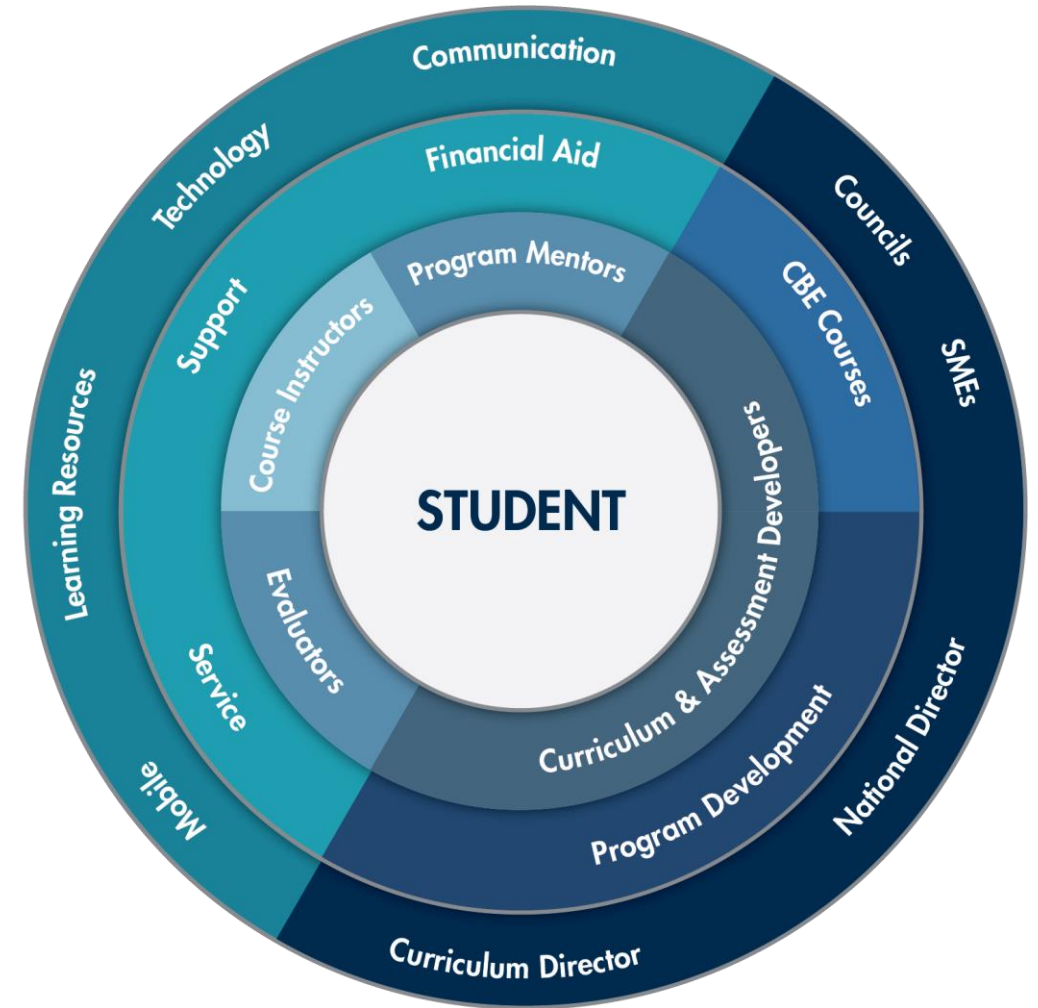


WGU®

WGU and the Student-Centric Model

Reinventing Higher Ed from Ground Up

- Programs; not individual courses
 - Aligned with industry needs
 - Personalized assessment traverse
- Focused on learning – not lectures
 - choice; outcomes; personalized pathways
- Scale objective/performance-based assessments + validation of third-party certifications
- Technology-enabled, 100% online
- Data-driven, continuous improvement



Specialized Faculty

Curriculum & Assessment Developers – terminal degree in field

- Design curriculum, assessments to defined learning outcomes (verified by industry)
- Create developmental program maps of diagnostic, formative and summative assessments
- Curate and develop engaging and high impact instructional materials and activities

Program Mentors – terminal degree in field + deep industry experience

- Dedicated, program-level faculty providing 1:1 support across program journey toward encouraging students to apply learning to real-time on the job problem solving

Course Instructors – terminal degree in field + deep industry experience

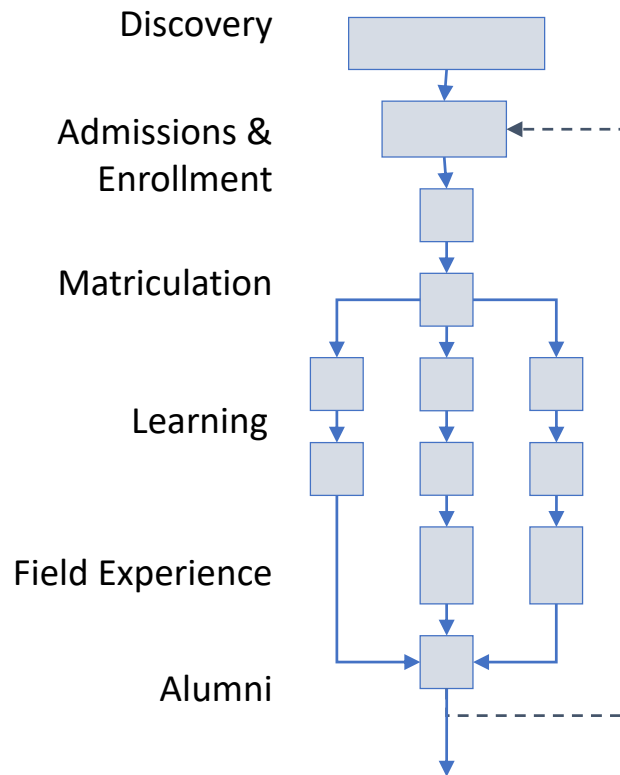
- Provide individualized instruction interventions as students work thru courses
- Lead group sessions / study groups to dive deep on critical concepts or big ideas

Evaluators – terminal degree in field + deep industry experience

- Evaluate and validate student competency, providing individualized feedback

Technology-enabled Student Experience

End-to-End Student Journey



Leading Web-Based Resources



1:1 Support



Better Data = Better Outcomes, e.g.,

- Pace
- On-time progress
- Mastery rate
- Course-to-course retention
- Student delight / satisfaction
- Post-programmatic impact

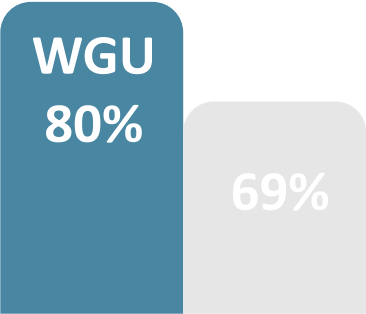
An overview of the progress....

- 135,000+ Graduates and counting...
- 120,000+ students currently enrolled (42,000 Business)
- 60+ Programs in high-demand fields:
 - Business
 - K-12 Teaching
 - Healthcare
 - IT
- Competency-based, all-online
- \$6,400 per year, 'all you can learn'

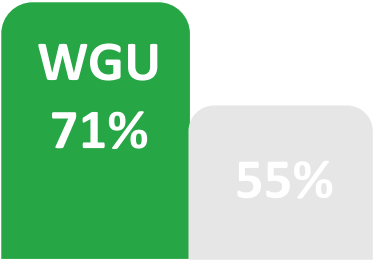


Delivering a Better Student Experience

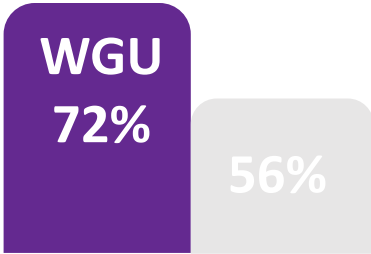
Job-Related Knowledge



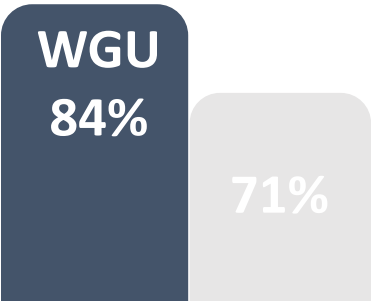
Challenging Work



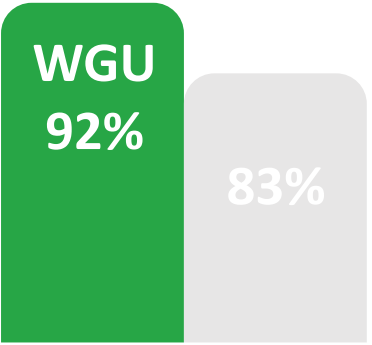
Quality of Faculty Interactions



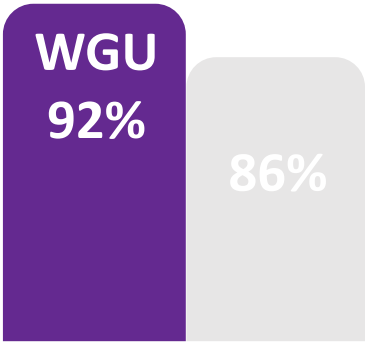
Quality of Academic Support



Would Attend Again



Rating of Entire Experience

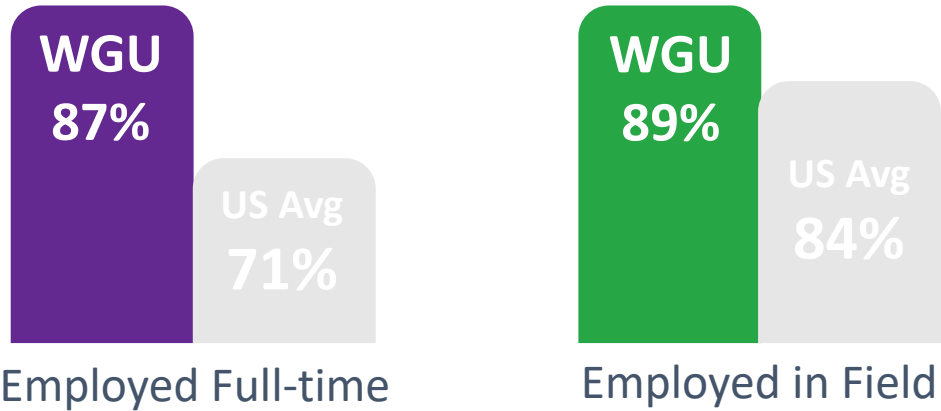


■ = National Average

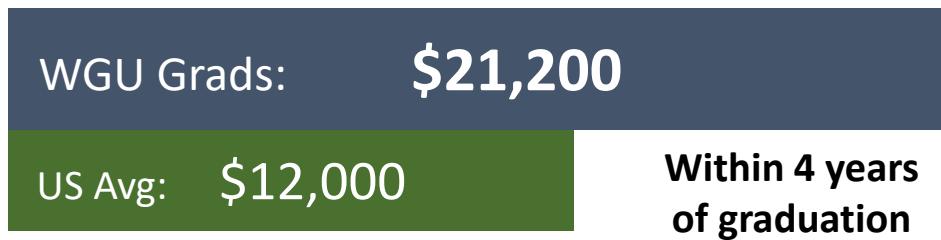
Source: National Survey on Student Engagement

High Value for Graduates & Employers

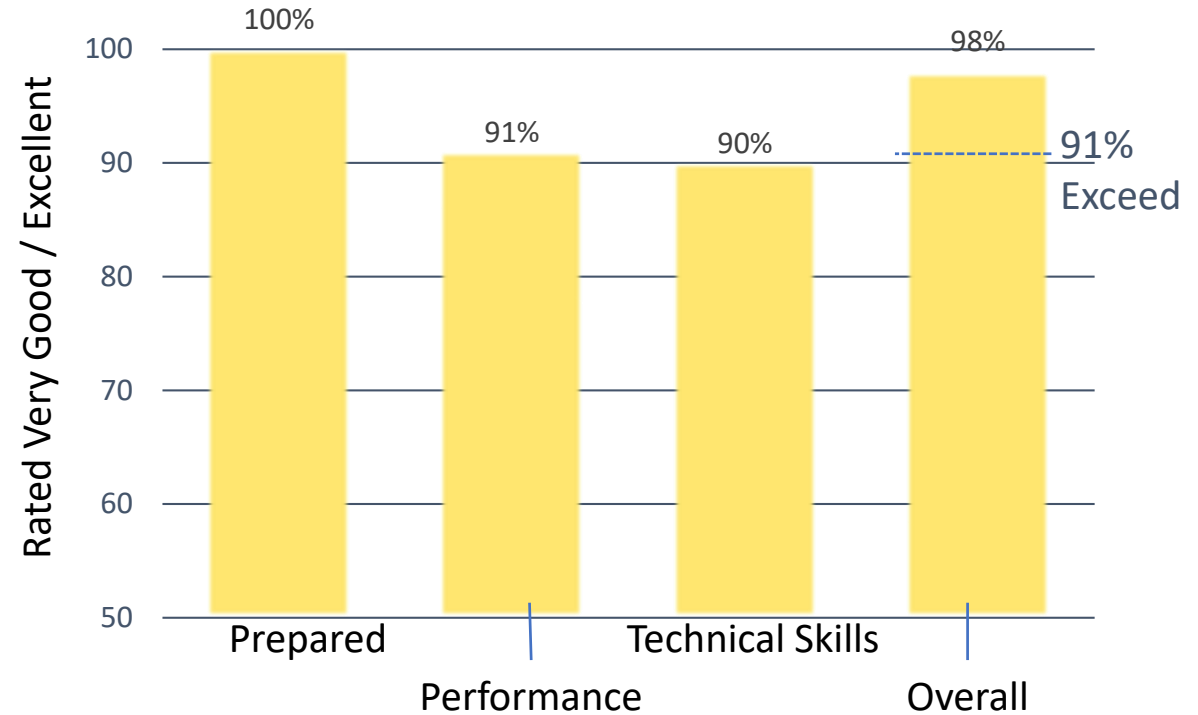
WGU graduates advance in or find jobs they seek . . .



. . . and earn more.



Employers are highly satisfied . . .



. . . and 97% would hire again.

Source: Harris Poll Online



Future Transformation

- *From mass production to mass personalization and the two sigma problem*
 - Persistent, Progressive, Personalized Student Profile
 - Degree Unbundled, Learn to Earn, and Trusted Test
 - Competency Transcript
 - Perfecting the Tutoring Faculty Model
 - Course/Competency Level Analytics and CQI
 - Skills Marketplace